

Ref: FASET 02/2021

May 14<sup>th</sup>, 2021

Subject: Report the operating result for the first quarter ended March 31, 2021

To: President of the Stock Exchange of Thailand

XSpring Capital Public Company Limited (Formerly named Seamico Capital Public Company Limited) (“The Company”) would like to report the consolidated operating result that has been audited by our auditor for the first quarter ended March 31, 2021 as follows:

The Company reported net profit for the first quarter 2021 of Baht 50.41 million, comparing with the same period last year which had net loss of Baht 7.49 million, increasing by Baht 57.90 million. The details were as follows:-

1. Total revenue was Baht 25.10 million, increased by Baht 7.63 million or 44% mainly from:
  - Fee and service income decreased by Baht 2.86 million from the decreasing of ICO portal service fee of SE Digital Co., Ltd., the Company’s subsidiary in this quarter.
  - Gain on investment of Baht 21.29 million, increasing by Baht 14.82 million, mainly from gain on listed securities and other equities investment of Baht 8.46 million. In addition, the Company had an increase in gain on investment in debt securities from the same period last year of Baht 6.36 million.
2. Total expenses was Baht 48.15 million, increasing by Baht 4.11 million or 9% mainly from:
  - Fee and service expenses decreased by Baht 2.54 million mainly from the consulting fee and fee expenses related to rendering ICO portal service of SE Digital Co., Ltd.
  - The Company received debt repayment from the securities business receivable, while Innotech Asset Management Co., Ltd., a subsidiary, partially received debt collection from its investment in bill of exchange, resulting in the reversal of the allowance by Baht 4.31 million that led to the decrease in total expense in this quarter.

- However, other operating expenses increased mainly from consulting fees and fee expense related to Digital asset business.
3. The Company recognized share of profit from associates of Baht 70.42 million, increasing by Baht 50.56 million from the same quarter last year. The share of profit of Baht 68.80 million was from Krungthai Zmico Securities Co., Ltd. (“Krungthai Zmico”) which the Company has 49.71% shareholding. Krungthai Zmico’s total revenue grew by 77% mainly from the increasing brokerage fee due to the soaring market trading value (excluding proprietary trading) to Baht 87 billion on average per day in this quarter or 47% growth y-o-y, coupled with Krungthai Zmico’s capability to increase its market share. Krungthai Zmico’s equity market share jumped from 2.16% in the first quarter 2020 to 2.49% in the first quarter 2021. In addition, Krungthai Zmico was capable to increase fee and service income while has strategically control its operating cost. As a result, Krungthai Zmico has significantly improved its net profit to Baht 138.41 million in the first quarter 2021.

The operating results of Krungthai Zmico for the first quarter of 2021 and 2020 were as follows:-

	Unit : Million Baht	
	2021	2020
Net securities business income	543.13	306.97
Operating expenses	(379.83)	(258.41)
Corporate income tax – income (expenses)	(33.89)	(9.74)
Net profit (loss)	138.41	38.82

Absolute Yoga Co., Ltd. which the Company has 30% shareholding has been continuously impacted by the Covid-19 pandemic, which caused the temporary close of all studios in Thailand from this January to the middle of February in response to the government's social distancing measures. However, studio business in Singapore continues to expand, generating good operating performance that help offset all operating losses from Absolute Yoga's domestic businesses. The Company had the share of profit from Absolute Yoga this quarter of Baht 2.17 million.

Scentimental (Thailand) Co., Ltd., the other associated company in which the Company has 26% shareholding, has launched new products and expanded online and other distribution channels yet affected by poor demand due to the economic slowdown from Covid-19 spread. As a result, the Company had the share of loss from Scentimental of Baht 0.55 million in this quarter.

Please kindly be informed accordingly.

Yours sincerely,

(Mr. Wanchak Buranasiri)  
Chief Executive Officer